

## Two opportunities available through Ontario's Ministry of Economic Development, Job Creation, and Trade

### *Ontario digital export mission to Collision from Home – apply by May 12*

The Government of Ontario is organizing a digital export business mission to Collision from Home. Collision is the fastest-growing tech conference in North America. Now in its sixth year, Collision has grown to over 30,000 attendees. This year, Collision has made the move to digital and is offering participants the full conference experience – from speakers' series to B2B meetings – online. This Ontario mission will offer two different streams:

- General admission to Collision from Home: For established companies, this option provides access to all of Collision's online content, including exciting speakers' series, educational session and Business to Business (B2B) matchmaking. Cost: \$40 (\*Note that regular Collision passes cost USD \$98).
- Start-Up Program: A dedicated program to showcase Ontario's innovative start-ups to an online global audience. Cost: \$60 (\*Note that regular Collision start up package costs USD \$149.). Each approved Ontario start-up will receive several benefits including three tickets granting access to all Collision content, inclusion in Collision's start-up search profile and featured start-up page on the event website, access to Collision's networking app, opportunity to apply for Collision's Mentor Hours and their PITCH program, and access to investor meetings and workshops- and much more.

This mission provides Ontario companies – established and start-ups – with a great opportunity to make international business connections. Please note: Successful companies will be contacted directly. Upon acceptance you will be sent a link to complete the registration process and pay.

Apply by: Tuesday, May 12, 2020 (deadline to apply for Collision's PICTH is May 14).

- ENGLISH - <https://forms.medi-library.com/missions/index.php?lang=en&pid=124>
- FRENCH - <https://forms.medi-library.com/missions/index.php?lang=fr&pid=124>

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### *Supply Development Opportunity for ICT Companies!*

NAVE Growth, the second largest telecom operator in Mexico and the leader on B2B ICT services, has opened up their Commercial Development Program. They are seeking international technology-based scaleups oriented to the enterprise market (B2B) and with an annual revenue between \$500K and \$3 million US dollars. Scaleups selected will have the opportunity to form a partnership with Alestra and jointly serve the Mexican market using Alestra's sales force and captive clients as well as develop new ones, mainly in the corporate, large and mid-size segment of the market. The program targets scaleups focused on artificial intelligence, blockchain, internet of things, cybersecurity, mobility, big data and cloud. Industries/Verticals of main interest include: Telco, Retail, Financial, Manufacturing Services, Government, Education and Health. For more details contact David Valle at [david.valle@international.gc.ca](mailto:david.valle@international.gc.ca) or Fabiola Sicard at [fabiola.sicard@ontario.ca](mailto:fabiola.sicard@ontario.ca) or apply: [www.aceleradoranave.com.mx](http://www.aceleradoranave.com.mx)