

# TECHNATION<sup>CA</sup>

*Industry Insider Newsletter*

September 30, 2020

## CANADA'S DIGITAL MARKETPLACE and Shared Services Canada Agile Procurement Pilot: an update

In March, TECHNATION developed [CANADA'S DIGITAL MARKETPLACE powered by TECHNATION](#) (formerly referred to as the *TECH2GOV Digital Marketplace* platform). Our vision is to partner with technology associations and companies across Canada to provide a simple consolidated access point of technology solutions suppliers for Government leaders at all levels. The Digital Marketplace is a one-stop shop for public and private sector officials to view the incredible technological solutions on offer across the country. Our goal is to enable agile procurement – just one step towards transforming digital government and building the digital economy across Canada.

TECHNATION has collaborated with Shared Services Canada (SSC) on two pilot solicitation projects to date, and are working with all levels of the organization, including President and CEO Paul Glover, Senior Assistant Deputy Minister, Stephane Cousineau, and the Centre of Expertise in Agile Procurement, led by Guylaine Carriere.

The objective of the collaboration is to see if the combination of the Digital Marketplace and the simplified submission process under SSC's Procurement Process 3.0 (PP3.0) could improve access for small and medium-sized enterprises, to SSC's procurements.

TECHNATION thanks the more than 40 members who have participated in our feedback webinars, organized as a way to gain insight and understanding into the solicitation process, ranging from timelines in the SSC bid process; to the clarity of solicitation documents and Bidders' Webinars; to the inclusion – or lack thereof - of underrepresented groups. TECHNATION has provided this industry feedback through weekly calls with SSC and will continue this collaboration as it is a crucial component of our advocacy on much-needed government procurement transformation.

**We strongly encourage all TECHNATION members to [register on the Digital Marketplace](#) and join the 270+ companies registered, if you have not done so already.**

For more information, please do not hesitate to reach out to [Senior Policy Analyst, Andrew Walker](#).